Lincoln Township
Public Library

Fiscal Year End Report



Presented by Dana

April 2025 - March 2026

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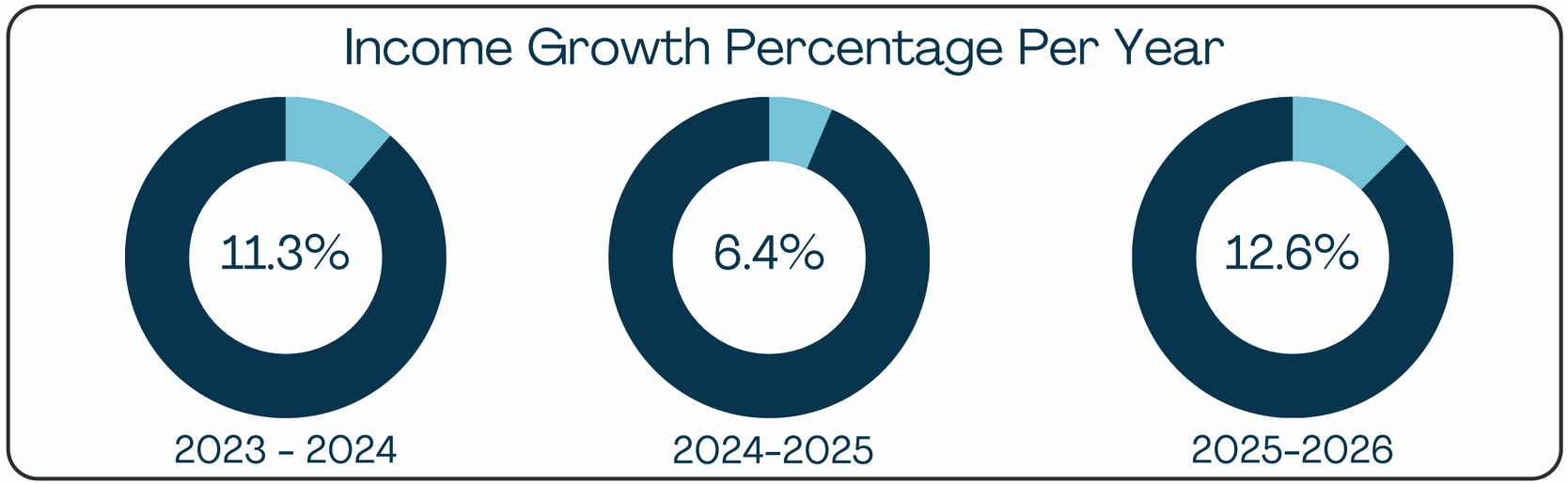
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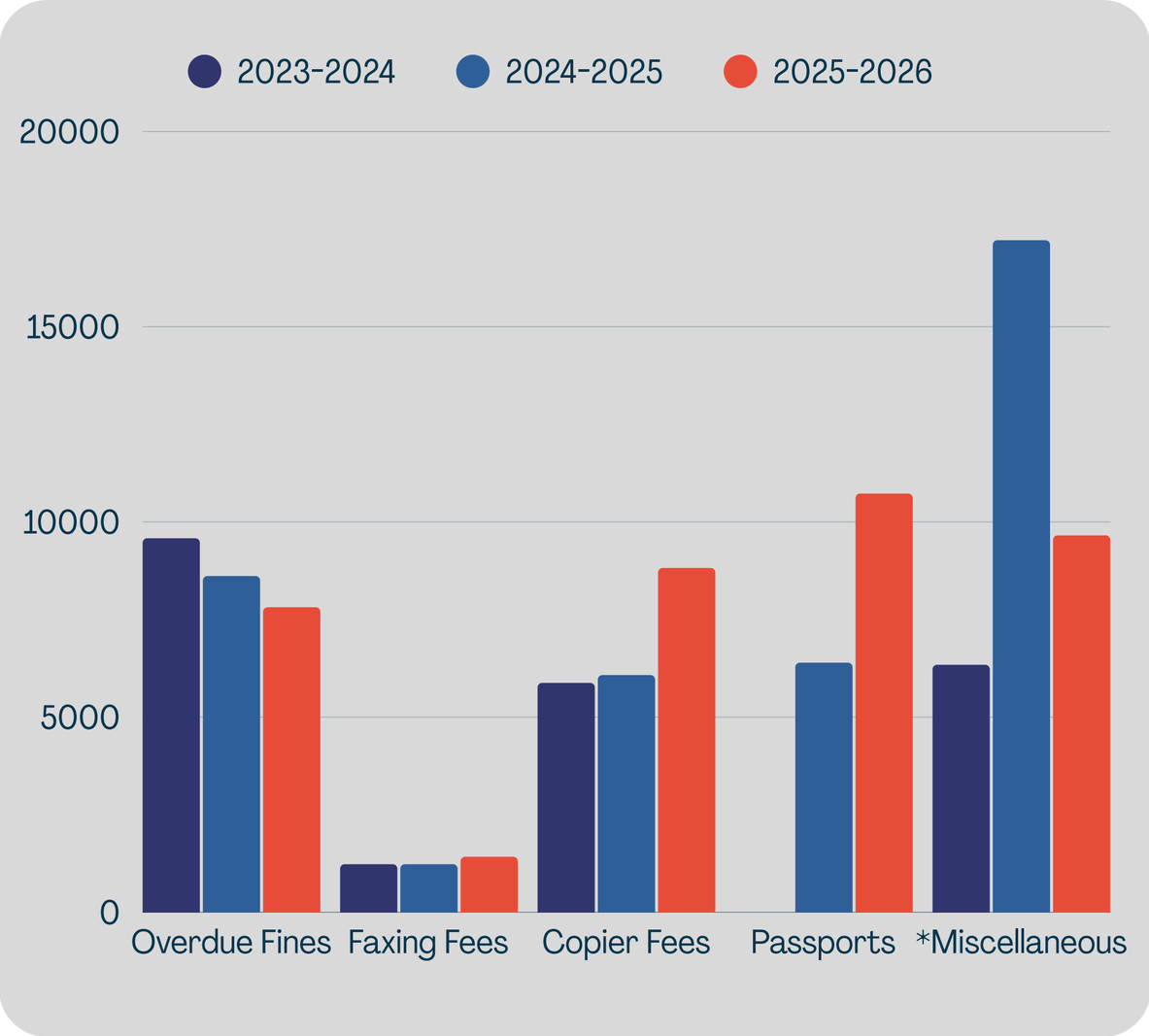
Income Growth by Year

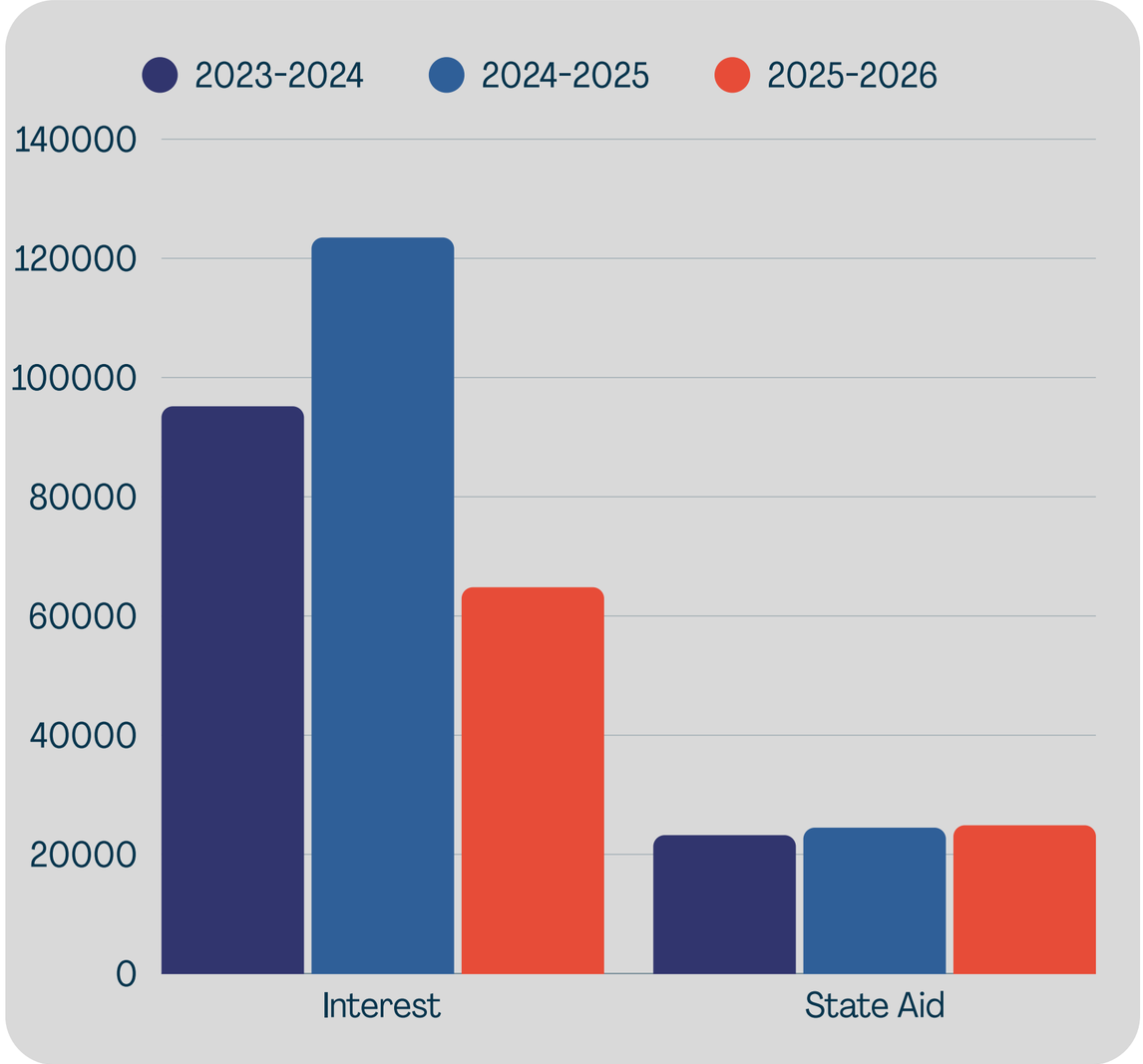
Income	2023-2024	2024-2025	2025-2026
Tax Revenue	$ 1,063,063	$ 1,118,377	$ 1,346,182
State Aid	$ 23,227	$ 24,483	$ 24,884
Penal Fines	$ 153,225	$ 154,076	$ 148,800
Service Contracts	$ 146,920	$ 156,050	$ 171,414
Interest	$ 95,181	$ 123,500	$ 64,817
Other Revenue*	$ 118,779	$ 125,866	$ 161,884
Total Revenue	**$ 1,600,395**	**$ 1,702,352**	**$ 1,917,981**



*Breakdown on next slide

Other Income Explained





*Misc Includes: Book Replacement, Fee cards, Lost Library Cards, BB, Sale of Equip, E-Rate, Endowment Donations, Donations

*2024-2025 Misc is so high due to the sale of equipment prior the renovation

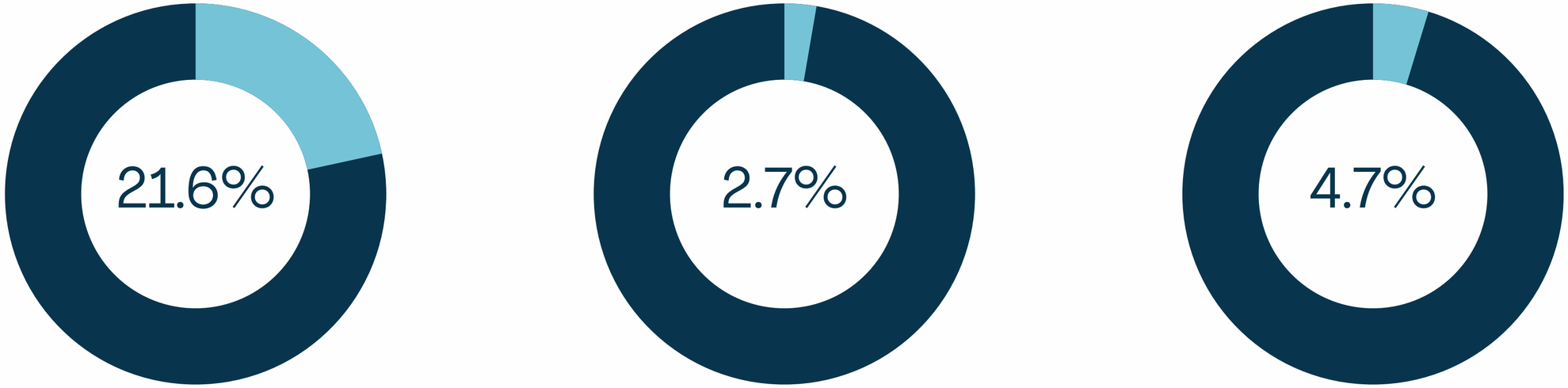
Expense Growth by Year

Expenses	2023-2024	2024-2025	2025-2026
Salary Expenses	$ 651,313	$ 665,318	$ 756,165
Library Materials	$ 120,916	$ 132,819	$ 160,754
Utilities	$ 59,302	$ 47,776	$ 49,919
Professional Expenses	$ 22,514	$ 27,065	$ 23,127
Programming	$ 17,585	$ 22,196	$ 24,684
Postage & Supplies	$ 19,039	$ 11,422	$ 23,497
Insurance	$ 17,586	$ 24,374	$ 25,520
Ad & Publicity	$ 32,262	$ 36,693	$ 46,388
Automation	$ 54,856	$ 16,081	$ 29,324
Repairs & Maint	$ 59,984	$ 65,251	$ 72,556
Workshop & Travel	$ 14,143	$ 8,491	$ 15,164
Equipment	$ 41,896	$ 58,385	$ 15,959
Public Copier & Internet	$ 14,562	$ 46,352*	$ 13,759
Other Expenses	$ 1,613	$ 1,654	$ 1,493
Sub Total	***$ 1,191,467***	***$ 1,224,015***	***$ 1,314,211***
Capital Improvement	$ 373,697	$ 1,559,564	$ 8,588
Total Expenses	**$ 1,565,164**	**$ 2,783,579**	**$ 1,322,799**

*Copier is high due to new leasing contract, not the actual amount spent but the amount allocated

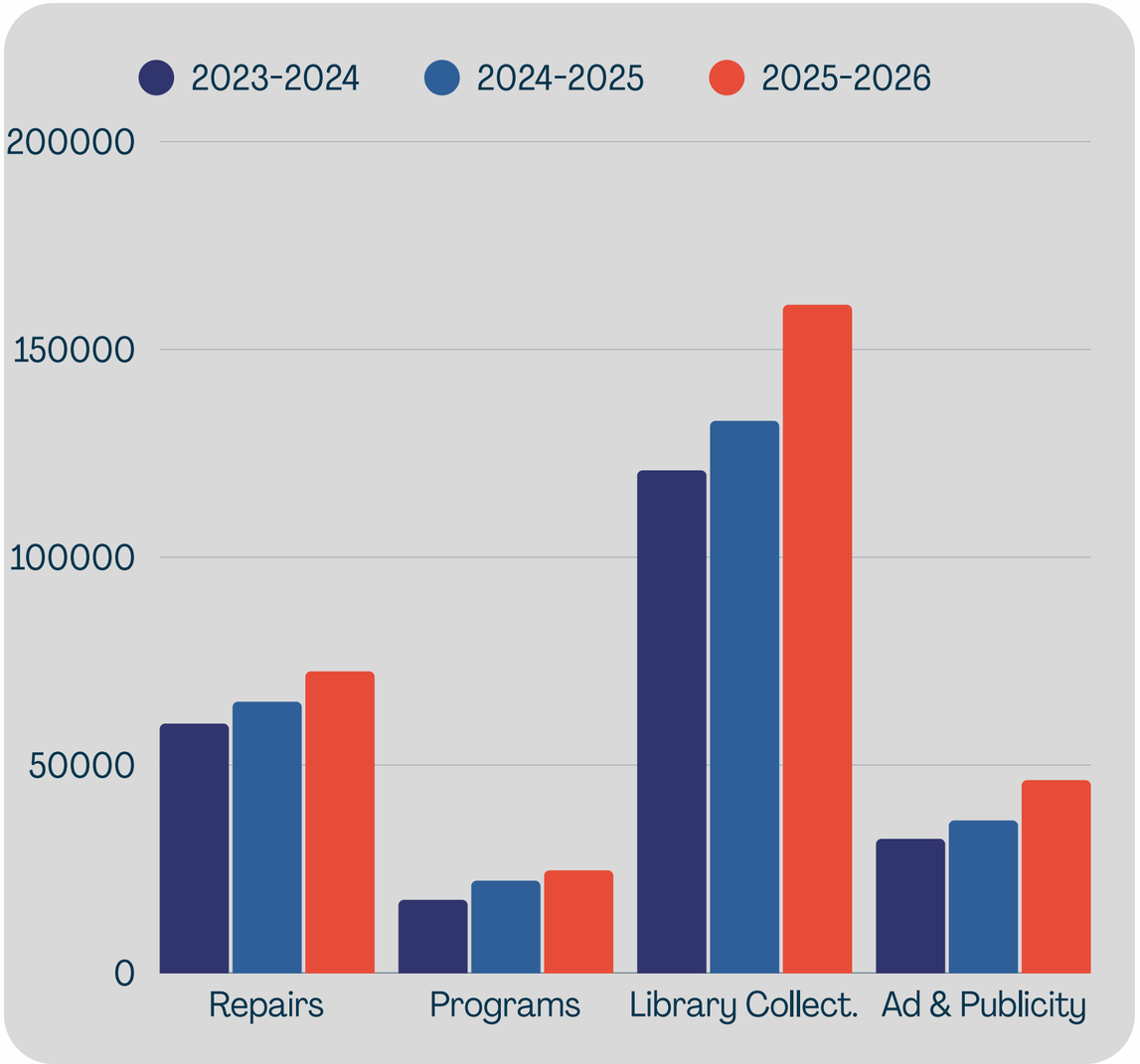
Expense Growth by Year

Expense Growth Percentage Per Year



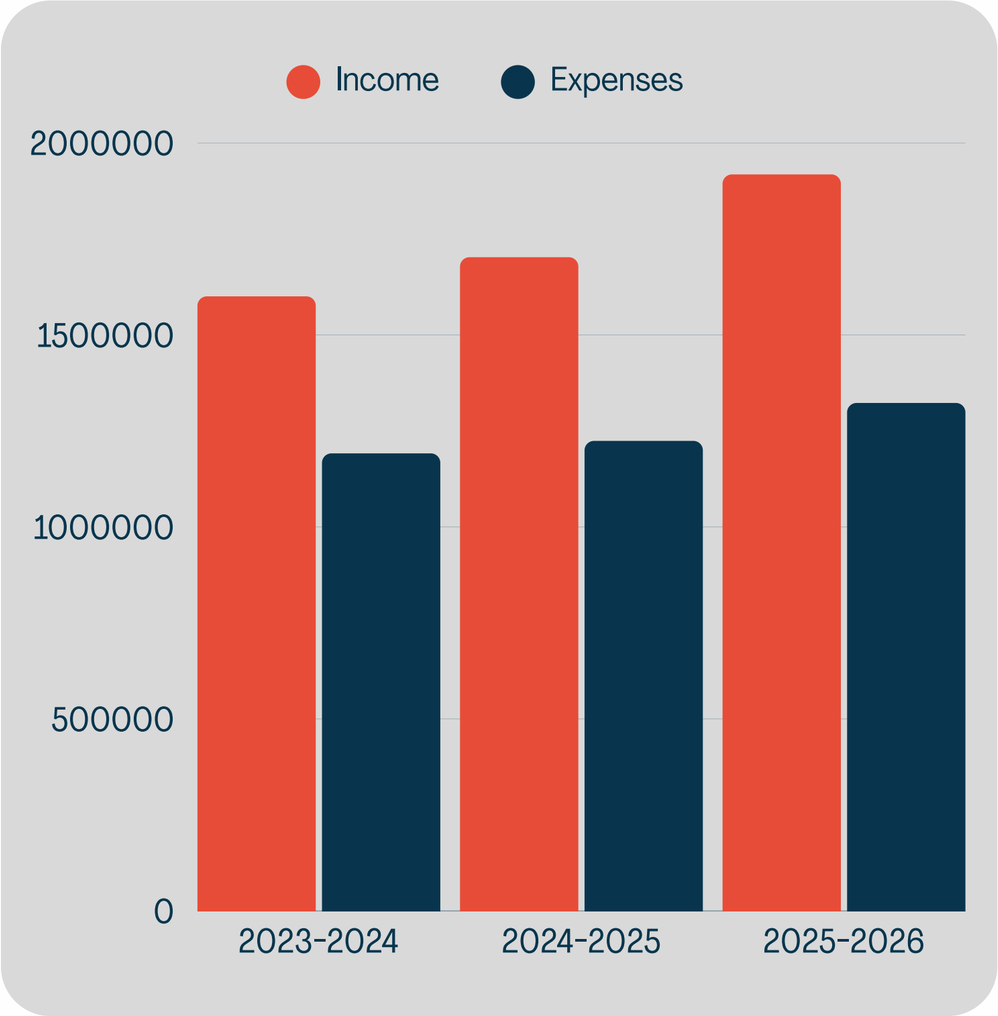
*Excluding Capital Improvement Expenses

Major Expenses Compared

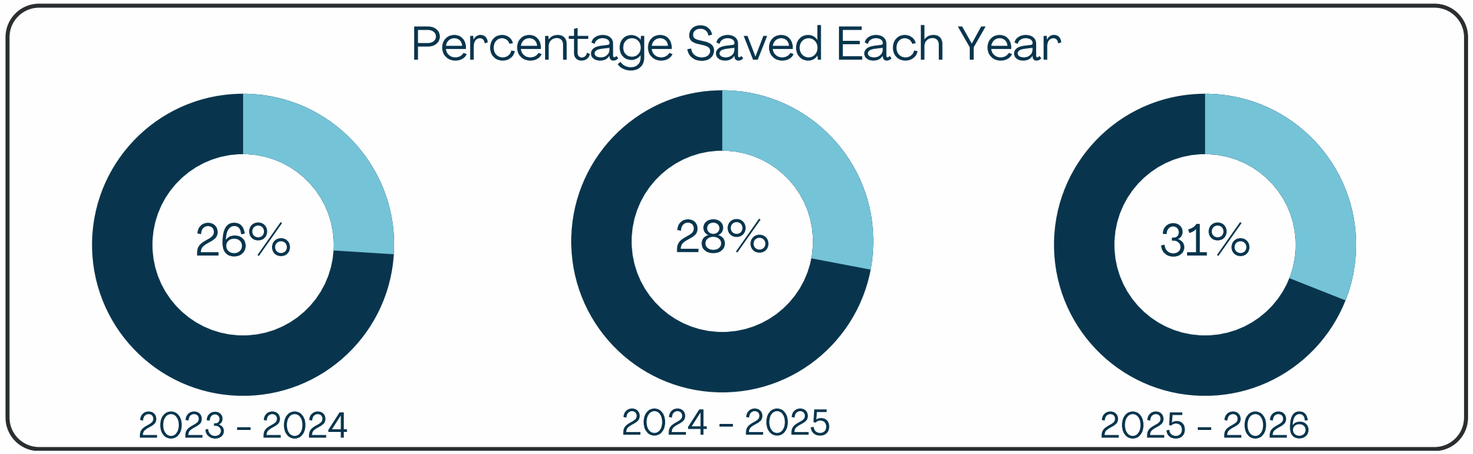




Income vs Expenses



*Excluding Renovation Expenses



*Approximate overflow for 2025-2026 is $595,182

Grants Received

2025-2026

Berrien Books for Babies $15,000
Monday Musical Club $1,200
ALA Disabilities $10,000

Corewell Health

ALA American Library Association





2026-2027

Molina Healthcare $5,000
Monday Musical Club $2,000

MOLINA® HEALTHCARE

Monday Musical Club
Stimulate • Cultivate • Educate

5K Breakdown

Income	
Sponsors	$ 500
Race Sign ups	$ 2,325.06
Total Income	**$ 2,825.06**

Expenses	
T-Shirts	$ 763.69
Time Keeper	$ 550.00
Total Expenses	**$ 1,313.69**

Total Revenue	**$ 1,511.37**

Last Years Revenue $ 2,058



In Kind Donations:

Martins 100 water bottles & bananas

UFCU Race Arch & Volunteers

RAC Grand Prizes (3 month pass for top male & female)

86 total sign ups!!

Marketing Recap 2023-2026

Followers

May 2023 - 1,600

May 2024 - 2,575

May 2025 - 2,955

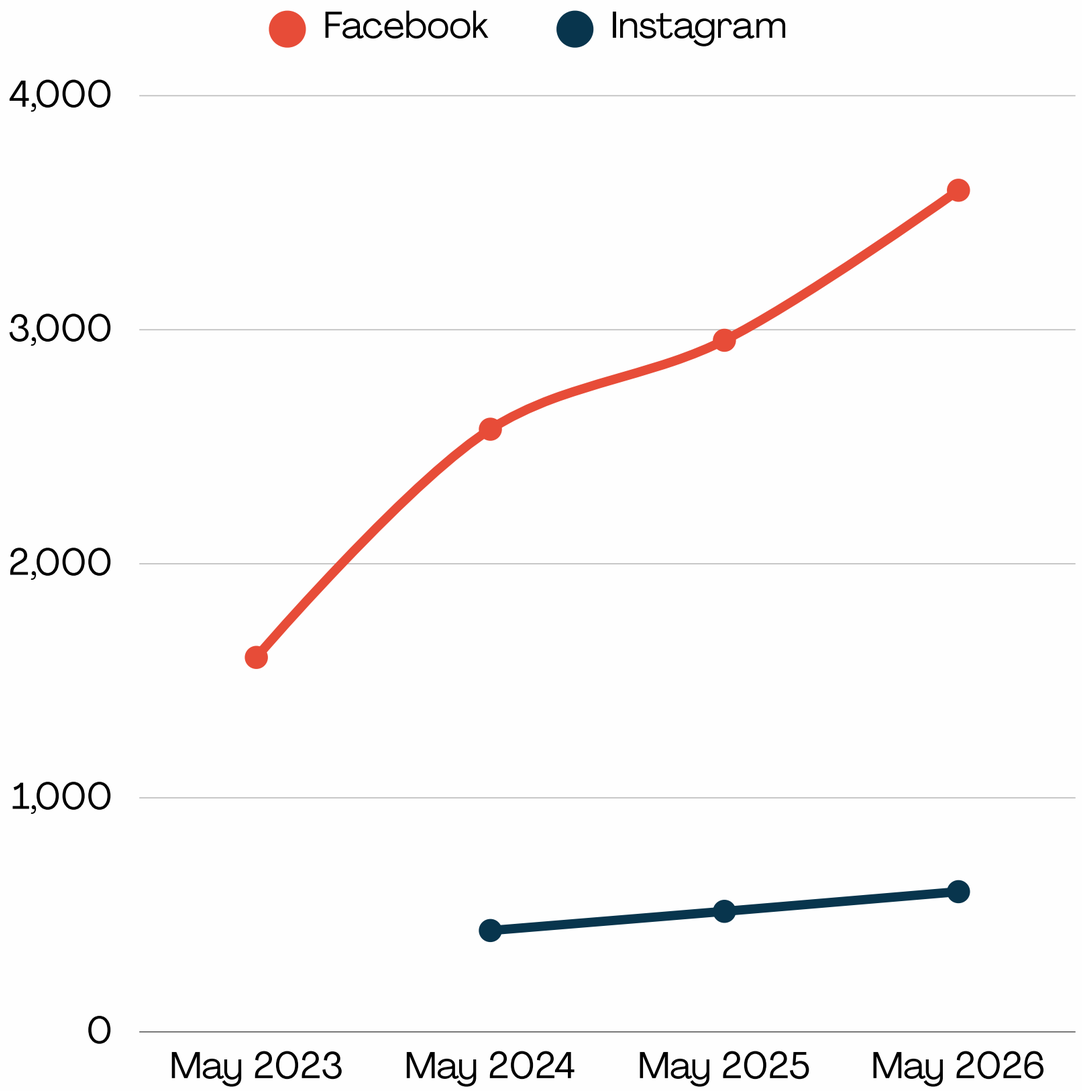
May 2026 - 3,603

Growth Rate

May 2024 - 61%

May 2025 - 15%

May 2026 - 22%



Followers

May 2024 - 433

May 2025 - 515

May 2026 - 601

Growth Rate

May 2025 - 19%

May 2026 - 16%

Following for Berrien County Libraries:

Niles 4.8k
Lincoln 3.6k
Buchanan 3.1k
Maud Preston 2.5k
Bridgman 1.9k
Coloma 1.7k
Benton Harbor 1.5k
Watervliet 1.3k
Berrien Springs 1.1k
Three Oaks 1k
New Buffalo 833
Eau Claire 714
Sodus 570

Niles 1.3k
Bridgman 1k
Buchanan 802
Maud Preston 660
Lincoln 601
Berrien Springs 339
New Buffalo 293
Coloma 244
Watervliet 231
Three Oaks 183
Benton Harbor 107
Sodus 97
Eau Claire NA

Community Story Highlights

Kate

VolunTEENS
LTPL's Teen Volunteer Program

Volunteens is such a great program! It allows me to contribute to the library, and gain volunteer experience.

Cindy

Library Services

It's a space that provides safety for our children, fosters the habit of reading, and offers us many resources such as the internet, books, and education. Activities our youngest children have enjoyed and a clean and beautiful space to socialize and play. The staff is very friendly.

Rachel & Dylan

Early Literacy Services

We love to bring our daughter to the library. She loves the rotation in toys in Rosetta's House. The staff is wonderful, they are super friendly and helpful. We stumbled across Baby Bouncers by accident and it quickly has become the highlight of our week. Ms. Elizabeth is great with the kids and welcoming.

Melba

Tuesday Morning Book Group

I have been going to the Tuesday Morning book club for several years. I really enjoyed the time that we spent discussing the books that we have read . It is a great way to make new friends and also to have books to read. The library is very nice and has all kinds of activities for all ages.
I'm very thankful for Lincoln Township library.

Thank you for your time!